

Book Club
(list of date and books)

1. Thursday, April 25, 2019 "The Compound Effect" by Darren Hardy.
2. Friday, May 31, 2019 "You are a Badass at Making Money" by Jen Sincero.
3. Thursday, June 27, 2019 "The 10X Rule" by Grant Cardone.
4. Tuesday, July 30, 2019 "Ninja Selling" by Larry Kendall.
5. Thursday, August 29, 2019 "The Slight Edge" by Jeff Olsen.
6. Thursday, September 26, 2019 "7 Habits Of Highly Effective People" by Stephen Covey.
7. Thursday, October 31, 2019 "Fanatical Prospecting" by Jeb Blount.
8. Tuesday, November 26, 2019 "Shift" by Gary Keller.
9. Thursday, January 2, 2020 "The One Thing" by Gary Keller.
10. Monday, January 27, 2020 "Sell Or Be Sold" by Grant Cordone.
11. Tuesday, February 25, 2020 "Born To Win" by Zig Ziglar.
12. Tuesday, March 31, 2020 "Extraordinary Influence" by Tim Irwin.
13. Wednesday, July 1, 2020 "The Seven Rules of Communication" by Michael Maher.
14. Thursday, July 30, 2020 "The Go-Giver" by Bob Burg & John David Mann.
15. Friday, August 28, 2020 "Virtual Selling" by Jeb Blount.
16. Monday, September 28, 2020 "No Limits" by John Maxwell.
17. Thursday, October 29, 2020 "How To Be An Antiracist" by Ibram X. Kendi.
18. Thursday, December 3, 2020 "Exactly What To Say: For Real Estate Agents" by Phil Jones, Chris Smith and Jimmy Mackin.
19. Thursday, January 7, 2021 "Badass Habits" by Jen Sincero.
20. Wednesday, February 3, 2021 "Awaken The Giant Within" by Tony Robbins.
21. Tuesday, March 2, 2021 "The 12 Week Year" by Brian Moran & Michael Lennington.
22. Thursday, April 1, 2021 "Switch How To Change Things When Change is Hard" by Chip & Dan Heath.
23. Thursday, April 29, 2021 "How To Win Friends & Influence People" by Dale Carnegie.

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24. Thursday, May 27, 2021 "The Conversion Code" by Chris Smith.
25. Monday, July 26, 2021 "The Millionaire Real Estate Agent" by Gary Keller.
26. Monday, August 23, 2021 "Atomic Habits" by James Clear.
27. Friday, September 24, 2021 "Crushing It" by Gary Vaynerchuk.
28. Thursday, October 28, 2021 "The E Myth Real Estate Agent" by Michael E. Gerber & Brad Korn.
29. Friday, January 7, 2022 "The Morning Miracle For Real Estate Agents" by Hal Elrod, Michael J. Maher, Michael Reese & Jay Kinder.
30. Thursday, February 3, 2022 "Ninja Selling" by Larry Kendall
31. Thursday, March 31, 2022 "The Ultimate Real Estate Machine" by Jay Abraham & Jason Williford.
32. Thursday, May 12, 2022 "Outrageous Authenticity, You Are Your Best Sales Weapon" by Leigh Brown.
33. Friday, June 17, 2022 "8 Ways To Dominate Any Real Estate Market" by Nate Martinez & Sarah Michelle Bliss.
34. Friday, August 5, 2022 "The Happiness Advantage" by Shawn Achor
35. Friday, September 16, 2022 – "The Magic of Thinking Big" by David Schwartz
36. Friday, October 28, 2022 "4:8 principle" by Tommy Newberry
37. Friday, December 2, 2022 "Selling In A Crisis" by Jeb Blount
38. Monday, January 30, 2023 "The Compound Effect" by Darren Hardy
39. Friday, March 3, 2023 "Baby Steps Millionaires" by Darren Hardy
40. Monday, April 10, 2023 "Maximum Achievement" by Brian Tracy
41. Monday, June 5, 2023 "Think Like A Monk" by Jay Shetty
42. Monday, July 24, 2023 "The Power Of Ambition" by Jim Rohn
43. Monday, August 28, 2023 "Thinking Fast & Slow" by Daniel Kahneman
44. Friday, September 16, 2023 "The Magic Of Thinking Big" by David Schwartz
45. Friday, October 28, 2023 "The 4:8 Principle" by Tommy Newberry
46. Tuesday, November 28, 2023 "Know What You're For" by Jeff Henderson

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- 47. Monday, January 15, 2024 "How To Know A Person" by David Brooks**
- 48. Monday, February 19, 2024 "The Psychology of Money" by Morgan Housel**
- 49. Monday, March 18, 2024 "Talk like Ted" by Carmine Gatto**
- 50. Monday, April 15, 2024 "Change your Paradigm, Change your Life" by Bob Proctor**
- 51. Monday, May 21, 2024 "IKIGAI" by Frances Miralles and Hector Garcia**
- 52. Monday, July 15, 2024 "The Power of Focus" by Jack Canfield, Mark Hansen & Les Hewitt**
- 53. Monday, September 23, 2024 "Six Thinking Hats" by Dr. Edward DeBono**
- 54. Monday, October 31, 2024 "The AI Edge" by Jeb Blount**
- 55. Monday, January 20, 2025 "Love & Work" by Marcus Buckingham**
- 56. Monday, February 17, 2025 "Inspire The Universal Path for Leading Yourself & Others"
By Adam Galinsky**
- 57. Monday, March 17, 2025 "The Let Them Theory" by Mel Robins**
- 58. Monday, April 21, 2025 "The Psychology of Sales Reluctance Earning What You're
Worth in Sales" by George W. Dudley**
- 59. Monday, July 21, 2025 "Make Your Bed" by William McRaven**
- 60. Monday, September 15, 2025 "Unlimited Power" by Tony Robins**
- 61. Monday, November 15, 2025 "Manifest Anything" Laura Vance**
- 62. Monday, February 9, 2026 "Ninja Selling" by Larry Kendall**

Updated 1/13/2026